

12 Sept 2013

To Whom it May Concern

SUBJECT: Letter of Recommendation for Koers & Associates Engineering

I am pleased to write this letter in support of Koers & Associates Engineering as consultants for water supply and distribution infrastructure. I have worked with Koers & Associates Engineering for several years on many facets of the City's extensive water supply system. This includes modelling and studies, and major pipeline, pump station and concrete reservoir design, tendering and construction. Most recently, we have worked closely on the design and construction administration for two major steel supply main projects totalling over \$10Million.

Koers & Associates Engineering was chosen through a qualifications based selection process that placed a high value on relationship development. I am impressed by their understanding of the City's requirements, commitment to service, technical expertise, time sensitivity, and ability to focus on the details without losing sight of the big picture. Koers understands how the City's water system functions to such a degree that often our operations staff look to them for advice on major system changes.

As with any project of large size and complexity, issues arise during design and construction. Koers & Associates Engineering's project management team consistently keep me apprised of the project status, and provide back-up for each other during absences. The team identified issues in a timely manner to help avoid surprises, and addressed issues professionally, taking ownership and responsibility when required.

Particular strengths demonstrated by Koers include: modelling; practical solutions to complex issues; consistency and longevity of staff; responsiveness to us as a client, and responsiveness to changes during construction; in-depth knowledge of materials, standards, design criteria, construction practices; a wide network of contacts and the ability to develop a professional and cordial relationship over the long term.

I wholeheartedly recommend Koers & Associates Engineering for any work on your water system. They consistently live up to our expectations of technical excellence and sound relationship development over many years association with our water system. If you have any questions, please call me at 250-756-5302.

Yours truly,



Bill Sims, ASCT
Manager, Water Resources

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